LSA Board Of Directors Meeting Sunday, February 26, 2017

Called to Order - by LSA President, Kristin Shapira at 6:09pm. The meeting was held at Heaven Hill Distilleries Corporate Office. Minutes taken by LSA board member and secretary, Jessica Pugh.

Attendance: Kristin Shapira, Jennifer Battat, Sheri Carey, Michelle Jarboe, Janet Goodman, Terry Giltner, Heidi Whitlow, Steve Whyte, Todd Hall, Jessica Pugh and Bill Harper. Advisory member Becca Hatch-Purnell.

Absent: Jeannine Flynn.

Consent Agenda - reports were sent to BOD members prior to the meeting for their review. Motion to approve Consent Agenda (president, governance, director, VP Oversight, January minutes, financials) made by Steve Whyte, seconded by Bill Harper.

Treasurer's Report:

- January 2017 Financials Becca Hatch-Purnell presented Jeannine's report in her absence.
- February Budget was reported on.

New Business:

2017-2018 Proposed budget presented by Kristin Shapira

- Reviewed logo wear sales
- Motion to approve the 2017-2018 budget by Jennifer Battat, seconded by Bill Harper.
 Calendar- reported on by Jessica Pugh

Membership Waiver Discussion by Kristin Shapira

Applicant was not a full member at LSA for the previous year due to being from another area, but is requesting collegiate membership through LSA after taking some time off from skating. Move to approve the collegiate membership waiver for Jared Weiss by Michelle Jarboe, seconded by Todd Hall. 10 approved, 1 opposed.

Employee Annual Reviews and Contract Recommendation by Shari Carey

- Motion to renew Sarah Neal contract by Sheri Carey, seconded by Heidi Whitlow. All approved.
- Moved to renew Becca Hatch-Purnell contract by Steve Whyte, seconded by Terry Giltner. All approved.

Spring Contract Changes by Becca Hatch-Purnell

- Changed team ice requirements, increased discount skaters
- National Skate Month by Becca Hatch-Purnell
- 150 skaters, very organized, coordinated by Kirsten Grassman SEGL Competition by Becca Hatch-Purnell
- 235 skaters participating (Up from past SEGL events), have brought in \$500 in ad sales, approximately 40+ hours of ice purchased, we will be bidding on SEGL 2018 and 2019

BOD Self-Review by Sheri Carey

- Scored very well overall. Areas of relative weakness could be strengthened by 1) Parent Education conducted by the BOD and 2) for the BOD to embrace and execute the 5

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Year Strategic Plan which was worked out this year. Will vote to implement after new BOD is inducted.

Banquet by Kristin Shapira

- May 11 at 7pm
- Consider a different date

Replacement of Shari Smith's role

 4 weeks, jobs: contracts, PayPal. Sheri Weyhing, along with John Hoffman, offered to help with legal issues. Luiza Hagan to do some of Jodi Michelle job. Steve Whyte has another possible lead.

Meeting with Don and "90 Day Report" by Steve Whyte

- Summer flat rate
- Fall ice rate
- 90 day- 1) How are we going to grow ? 2) PSA ads for LTS director 3) Where did the discount go?

Adjourn Jennifer Battat moved to adjourn at 8:40pm. Jessica Pugh seconded.

Next Meeting: Election: ballots sent 3/6-3/20

Ballot count: 3/20

Appoint New Board Officers Mar. 22 6:30pm at Iceland

BOD Meeting- Mar. 26